JULIAN MERCER

TREASURY ANALYST

San Francisco, CA | (415) 555-0148 | julian.mercer@email.com | linkedin.com/in/julianmercer

PROFESSIONAL SUMMARY

Treasury Analyst with 4+ years managing cash positioning, forecasting, and bank relationships for multinational companies. Improves forecast accuracy, invests surplus cash within policy, and reduces banking fees while keeping liquidity ready for the business.

PROFESSIONAL EXPERIENCE

Treasury Analyst Jun 2022 - Present
Cisco, San Jose, CA

- Prepare the daily global cash position across 40 bank accounts and move funds to meet operating needs with no overdrafts.
- Rebuilt the 13-week cash forecast with regional finance teams, lifting accuracy from 82% to 93% over three quarters.
- Invested surplus balances in approved money market funds and short-term instruments, earning about $1.1M extra yield versus idle balances.
- Renegotiated account analysis fees with two banks and closed unused accounts, lowering annual banking costs by 14%.
- Documented payment approval controls and tested them quarterly with internal audit, closing two findings from the prior review.
- Forecast quarterly interest income and foreign exchange gains and losses for the controller, landing within 4% of actual results.
- Led a bank account rationalisation project with regional controllers that cut open accounts from 52 to 40 in nine months.

Cash Management Analyst Aug 2020 - May 2022
Oracle, Austin, TX

- Monitored incoming wires and lockbox receipts, resolving unapplied cash items within one day for most customers.
- Automated bank balance reporting in Excel and Power Query, replacing a two-hour morning routine with a ten-minute check.
- Executed foreign exchange spot trades for intercompany settlements and tracked exposure for the hedging committee.
- Supported implementation of a treasury management system rollout by testing bank connectivity for six entities.

Treasury Intern Jun 2019 - Aug 2019
Dell Technologies, Round Rock, TX

- Reconciled bank statements to the ledger for three subsidiaries, clearing 150 aged reconciling items.
- Built a debt maturity schedule from credit agreements that gave the treasurer a single view of upcoming repayments.
- Collected daily currency rates and updated the exposure tracker used by the foreign exchange team.

CORE SKILLS

Cash forecasting | Liquidity management | Cash positioning | Bank relationship management | Foreign exchange | Short-term investments | Treasury management systems | Kyriba | SWIFT | Debt scheduling | Internal controls | Excel | Power Query | Variance analysis

EDUCATION

B.B.A. in Finance, University of Texas at Austin, Austin, TX

CERTIFICATIONS

Certified Treasury Professional (CTP) | Kyriba Certified Practitioner