JULIAN MERCER

SUSTAINABILITY CONSULTANT

San Francisco, CA | (415) 555-0148 | julian.mercer@email.com | linkedin.com/in/julianmercer

PROFESSIONAL SUMMARY

Sustainability Consultant with 6+ years in ESG reporting, carbon accounting, and decarbonisation planning for manufacturers and retailers. Turns messy supply chain and energy data into defensible disclosures and reduction roadmaps that finance teams can fund.

PROFESSIONAL EXPERIENCE

Senior Sustainability Consultant
ERM, Boston, MA
Jul 2024 - Present

- Prepared a first CSRD-aligned report for a European-facing manufacturer, closing 28 data gaps ahead of external assurance.
- Modelled a decarbonisation roadmap covering energy, fleet, and suppliers that cut projected emissions 32% by 2030.
- Interviewed procurement and plant leaders to collect supplier data, raising Scope 3 primary-data coverage from 18% to 46%.
- Presented marginal abatement cost curves to a retail CFO, helping win $3.5M of capital for efficiency upgrades.
- Created reusable reporting templates that shortened the annual data collection cycle from eleven weeks to seven.

Sustainability Consultant
Jun 2022 - Jun 2024

- Built Scope 1, 2, and 3 inventories under the GHG Protocol for 12 clients, giving each an audit-ready baseline within one quarter.
- Collected utility and fuel data from 25 sites into a standard template, cutting data-chasing emails for client teams by about half.
- Drafted the methodology notes for three client carbon inventories, passing external assurance review without major changes.
- Compared supplier emission factors against published datasets for 60 suppliers, correcting outliers before client review.

Associate Consultant
PwC, San Francisco, CA
Aug 2021 - May 2022

- Assessed ESG disclosures against SASB and TCFD frameworks for eight clients, producing gap lists with owners and due dates.
- Ran materiality surveys with 600 stakeholders and workshops that helped one client narrow 35 topics to ten priorities.
- Analysed utility and waste data across 40 facilities, identifying energy savings worth about $410K a year.

Environmental Analyst
Cadmus Group, Waltham, MA
Jul 2020 - Jul 2021

- Evaluated energy efficiency programmes for utilities, calculating savings from meter and survey data for annual regulator filings.
- Developed Excel and Tableau dashboards that cut monthly reporting preparation for program managers by roughly 30%.
- Supported LEED documentation for commercial buildings, collecting evidence that helped three projects reach certification.

CORE SKILLS

ESG reporting | Carbon accounting | GHG Protocol | Scope 3 emissions | CSRD and ISSB | SASB and TCFD | Materiality assessment | Decarbonisation planning | Energy analysis | Supplier engagement | Life cycle assessment | Abatement cost modelling | Advanced Excel | Tableau | Stakeholder workshops | Report writing

EDUCATION

M.S. in Environmental Management, Duke University, Durham, NC

CERTIFICATIONS

GRI Certified Sustainability Professional | LEED Green Associate | FSA Credential (SASB)