JULIAN MERCER

SUPPLY CHAIN MANAGER

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PROFESSIONAL SUMMARY

Supply Chain Manager with 10+ years leading planning, sourcing, and distribution for consumer and retail brands. Manages teams and carrier partners, improves service levels and working capital, and builds the processes and reporting that keep inventory flowing to stores and customers.

PROFESSIONAL EXPERIENCE

Supply Chain Manager Feb 2023 - Present
Walmart, Bentonville, AR

- Lead a team of nine planners and coordinators managing inbound flow for a $210M grocery and household category.
- Raised in-stock rate from 94% to 97% by tightening replenishment parameters and weekly supplier collaboration reviews.
- Reduced inventory days of supply by four through demand-signal sharing with 18 key suppliers, freeing about $6M in working capital.
- Renegotiated transportation lanes with three carriers, saving $1.3M annually while holding on-time delivery above 96%.

Senior Logistics Planner Jun 2020 - Jan 2023
Maersk, Newark, NJ

- Planned container and inland moves for retail importers on East Coast lanes, coordinating trucking, rail, and warehouse capacity.
- Cut average container dwell time at the port 1.6 days by pre-booking drayage and aligning free-time calendars with customers.
- Built weekly lane scorecards on transit time, cost per container, and exceptions, shared in quarterly customer reviews.

Supply Planner Aug 2018 - May 2020
Procter & Gamble, Cincinnati, OH

- Managed supply plans for a personal care product family, balancing production, inventory, and transportation constraints.
- Improved forecast bias by six points through monthly reviews with sales and marketing before major promotions.
- Supported launch planning for three new items, sequencing component orders and first shipments to meet retailer dates.

Supply Chain Analyst Aug 2016 - Jul 2018
Kimberly-Clark, Dallas, TX

- Built weekly supply and demand reports for the tissue category, helping planners spot shortages before orders shipped late.
- Reconciled inventory balances across two distribution centers, resolving discrepancies that had left stock unavailable for orders.

CORE SKILLS

Supply chain strategy | Demand and supply planning | S&OP leadership | Inventory optimisation | Carrier negotiation | Working capital | Supplier collaboration | Team leadership | Risk management | KPI reporting | SAP | Kinaxis | Transportation planning | Process improvement

EDUCATION

B.S. in Supply Chain Management, Michigan State University, East Lansing, MI

CERTIFICATIONS

APICS Certified Supply Chain Professional (CSCP) | APICS Certified in Planning and Inventory Management (CPIM)