

JULIAN MERCER

PROJECT MANAGER

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PROFESSIONAL SUMMARY

Project Manager with 9+ years of experience delivering enterprise technology and operations initiatives at Amazon, Microsoft, and IBM. Controls scope, schedule, budget, risk, vendors, and stakeholder decisions to produce measurable business outcomes.

PROFESSIONAL EXPERIENCE

Senior Project Manager Amazon, Seattle, WA

Jul 2022 - Present

- Delivered a \$28M fulfillment automation portfolio across 14 sites, reaching operational readiness six weeks early and 4% under budget through the next steering review.
- Built integrated schedules across Engineering, Construction, Operations, Safety, and 11 vendors, improving milestone attainment from 76% to 94%.
- Established RAID reviews and quantified contingency triggers, retiring 83% of high-severity risks before deployment.
- Negotiated vendor recovery plans after a 10-week equipment delay, preserving the committed launch date without reducing acceptance coverage in delivery.
- Created executive cost, schedule, and benefit dashboards that shortened steering decisions from nine days to three.

Project Manager Microsoft, Redmond, WA

May 2019 - Jun 2022

- Managed migration of 38 finance applications to Azure for 7,200 users, completing cutover with 99.6% transaction reconciliation across accountable delivery teams.
- Controlled a \$12M budget and 160-person resource plan, limiting final cost variance to 2.1%.
- Ran dependency and change control across six workstreams, reducing unplanned scope additions 34%.
- Designed training and adoption plans that achieved 91% active use within 60 days of rollout.

Project Manager IBM, Chicago, IL

Jan 2018 - Apr 2019

- Coordinated ERP deployment across four business units and 23 interfaces with zero severity-one launch defects.
- Maintained earned-value reporting that surfaced a 7% schedule variance and enabled a six-week recovery plan.

Project Coordinator IBM, Chicago, IL

Aug 2016 - Dec 2017

- Facilitated requirements and acceptance workshops with 48 stakeholders, closing 92% of decisions on schedule.
- Standardized status and issue reporting, saving workstream leads 260 hours per quarter.

CORE SKILLS

Project planning | Schedule management | Budget control | Risk management | RAID logs | Change control | Vendor management | Resource planning | Stakeholder communication | Agile | Waterfall | Jira | Microsoft Project | Smartsheet | Executive reporting

CERTIFICATIONS

Project Management Professional (PMP) | Certified ScrumMaster (CSM) | PMI Agile Certified Practitioner

EDUCATION

B.S. in Industrial Engineering, Purdue University, West Lafayette, IN