JULIAN MERCER

PHLEBOTOMIST

San Francisco, CA | (415) 555-0148 | julian.mercer@email.com | linkedin.com/in/julianmercer

PROFESSIONAL SUMMARY

Certified Phlebotomy Technician with 4+ years collecting blood in hospital, outpatient, and mobile settings. Known for difficult draws, accurate specimen labeling, and calming nervous patients.

PROFESSIONAL EXPERIENCE

Phlebotomist Feb 2023 - Present
Quest Diagnostics, Atlanta, GA

- Draw blood from 40 to 55 patients a day at a busy patient service center with a first-stick success rate near 96%.
- Cut specimen recollects due to labeling errors to near zero by verifying two patient identifiers aloud at every draw.
- Reduced average patient wait by about five minutes by prioritizing standing orders and fasting patients at check-in.
- Train new hires on order of draw, tube types, and pediatric technique.
- Maintain centrifuge, supply, and biohazard logs each day so the center stays ready for state and accreditation audits.
- Completed annual competency checks on pediatric, geriatric, and hand-vein draws, with documented scores at or above the lab's passing mark.

Phlebotomy Technician Jun 2021 - Jan 2023
Grady Memorial Hospital, Atlanta, GA

- Collected early-morning rounds on medical-surgical floors, delivering specimens to the lab before 7 a.m. cutoffs.
- Handled difficult draws in oncology and dialysis patients using vein-finding techniques, reducing the need to call a second phlebotomist.
- Followed isolation precautions and sharps safety with no recorded needlestick injuries.
- Delivered stat specimens to the core lab on foot and by tube system, tracking transport times on a shared sheet.
- Supported blood culture collections with sterile skin preparation, helping keep contamination rates at or below the hospital's benchmark.

Mobile Phlebotomist Jan 2021 - May 2021
Labcorp, Marietta, GA

- Visited home-bound patients and assisted living residents, completing 12 to 15 visits per route day.
- Maintained cold-chain and chain-of-custody documentation for drug screens and clinical samples.
- Helped patients with fainting and anxiety by using supine positioning and distraction, keeping the route on schedule.
- Verified requisition details against insurance information before each visit to prevent billing holds.

Phlebotomy Technician Jun 2019 - Dec 2020
Emory Healthcare, Atlanta, GA

- Collected blood for inpatient and emergency department orders on evening shifts, averaging 25 to 30 draws a shift with accurate labeling on every tube.
- Learned arterial line and blood culture collection protocols from lab educators, and used them to support rapid response and sepsis alerts.
- Verified patient wristbands and orders at the bedside, and corrected mismatched requisitions before specimens left the unit.

CORE SKILLS

Venipuncture | Capillary puncture | Order of draw | Specimen labeling and handling | Pediatric and geriatric draws | Difficult venous access | Infection control | Chain of custody | Patient identification | Lab information systems | Centrifuge operation | HIPAA compliance

EDUCATION

Certificate in Phlebotomy Technology, Atlanta Technical College, Atlanta, GA

CERTIFICATIONS

Phlebotomy Technician (PBT), ASCP | CPR/BLS for Healthcare Providers | Bloodborne Pathogens Training