JULIAN MERCER

MUSIC TEACHER

San Francisco, CA | (415) 555-0148 | julian.mercer@email.com | linkedin.com/in/julianmercer

PROFESSIONAL SUMMARY

Music educator with 9+ years leading band, general music, and beginning strings in public schools. Builds ensembles that grow in size and ability through clear sequencing, strong rehearsal routines, and family support. Experienced with performances, instrument inventory, and program budgets.

PROFESSIONAL EXPERIENCE

Band Director Aug 2020 - Present
Seattle Public Schools, Seattle, WA

- Direct concert, jazz, and beginning bands of about 110 students at a middle school, with 14 performances a year.
- Grew band enrollment from 78 to 112 students in four years through fifth grade demonstrations and a family instrument fair.
- Earned Superior ratings at the state festival for concert band in two consecutive years.
- Manage a $28,000 program budget and inventory of 90 school-owned instruments, with a check-out and repair log.
- Created a loaner program with local music retailers so students without instruments could start in September.
- Coordinate with two private lesson teachers to offer small-group lessons during the school day.
- Run after-school sectionals three days a week and prepare each ensemble for two fall concerts and a spring pops show.

General Music and Choir Teacher Aug 2017 - Jun 2020
Tacoma Public Schools, Tacoma, WA

- Taught general music to nine elementary classes a week, covering rhythm, singing, recorder, and Orff instruments.
- Directed a 60-voice fifth grade choir that performed at two winter concerts and a community event.
- Organized the annual spring arts night, with about 400 attendees, with art and PE teachers.
- Taught students to read basic music notation, and about 85% of fifth graders passed the school's recorder karate belts.
- Adapted lessons for students with IEPs using visual rhythm cards and instrument choices.

Music Instructor Sep 2015 - Jul 2017
Music & Arts, Lynnwood, WA

- Taught 25 private and small-group lessons a week in trumpet, trombone, and beginning band instruments.
- Prepared 12 students for all-state and regional audition materials, and eight earned placement in honor ensembles.
- Wrote lesson sequences for beginning band that new teachers could pick up and follow in the first week.
- Helped families choose rent-to-own instruments that matched student needs and budgets.

CORE SKILLS

Band and ensemble conducting | Rehearsal planning | Beginning instrumental instruction | General music curriculum | Orff and Kodaly methods | Jazz ensemble direction | Music technology | Program budgeting | Instrument inventory | Festival preparation | Audition coaching | Concert production | Parent communication

EDUCATION

Bachelor of Music in Music Education, University of Washington, Seattle, WA

CERTIFICATIONS

Washington Residency Teacher Certificate, Music (Instrumental, Choral, and General) | WEST-E Music: Instrumental (057) and Music: Choral (056) | CPR and First Aid