JULIAN MERCER

MANAGEMENT ACCOUNTANT

San Francisco, CA | (415) 555-0148 | julian.mercer@email.com | linkedin.com/in/julianmercer

PROFESSIONAL SUMMARY

Management Accountant with 10+ years in cost accounting, budgeting, and performance reporting for manufacturing and consumer goods operations. Gives plant and business leaders reliable product costs, margin insight, and budget discipline that guide pricing and investment decisions.

PROFESSIONAL EXPERIENCE

Senior Management Accountant Apr 2023 - Present
Procter & Gamble, Cincinnati, OH

- Led annual budgeting for a $95M manufacturing cost base, delivering the final plan two weeks ahead of the corporate deadline.
- Built a product margin dashboard that exposed 14 low-margin SKUs and supported pricing actions improving margin 1.3 points.
- Reviewed capital requests with payback and sensitivity cases, helping approve 11 projects totaling $6.2M.
- Mentored two junior accountants on variance analysis and monthly business reviews.

Management Accountant Apr 2021 - Mar 2023

- Maintained standard costs for 220 SKUs in a household-care category and explained quarterly cost variances to plant leadership.
- Built a monthly cost-variance report for two production lines, helping operations leaders trace 3% in material overspend to its causes.
- Presented quarterly margin analyses to the plant finance director, translating cost drivers into specific action items for supervisors.
- Documented the cost roll-up process and review controls, helping the team pass its annual internal control testing without findings.

Cost Accountant Jul 2018 - Mar 2021
General Mills, Minneapolis, MN

- Calculated monthly product costs for three plants using actual labor, materials, and overhead from SAP.
- Investigated yield and scrap variances with operations, contributing to a 9% reduction in material waste on two lines.
- Updated overhead allocation rates with activity data, improving cost accuracy for shared-line products.
- Standardized standard-cost update steps with a documented checklist, reducing revaluation errors during the annual rollover.

Financial Accountant Aug 2016 - Jun 2018
Cargill, Wayzata, MN

- Supported monthly close for a $300M commodity trading entity by preparing accruals and expense reconciliations.
- Prepared budget-to-actual packs for five department heads and tracked follow-up actions to completion.
- Automated recurring journal templates in Excel, cutting preparation time for three close tasks by half.

CORE SKILLS

Cost accounting | Standard costing | Budgeting | Variance analysis | Margin analysis | SAP | Excel | Power BI | Inventory valuation | Capital budgeting | Activity-based costing | Management reporting | Business partnering | Financial controls

EDUCATION

B.S. in Accounting, Miami University, Oxford, OH

CERTIFICATIONS

Certified Management Accountant (CMA) | SAP FICO Associate