JULIAN MERCER

LANDSCAPER

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PROFESSIONAL SUMMARY

Landscaper with 6 years in commercial grounds maintenance and residential installs. Runs mowing, irrigation, planting, and hardscape tasks safely, supervises small crews, and keeps accounts on schedule and on budget. Follows equipment safety rules and keeps sites clean.

PROFESSIONAL EXPERIENCE

Crew Leader Apr 2023 - Present
BrightView Landscape Services, Sacramento, CA

- Lead a four-person crew maintaining 22 commercial properties on a weekly route, finishing on time on nearly every visit.
- Estimate extra work such as mulch, sod, and tree trimming, and add about $18,000 in approved upsells over the past year.
- Repair and adjust irrigation zones with simple controller changes, cutting site water use by about 12% on three accounts.
- Hold a daily safety talk on equipment and heat, and the crew went 20 months without a lost-time injury.
- Walk sites with account managers and flag plant replacements, which helped renew 90% of contracts in my area.

Landscape Technician Mar 2021 - Mar 2023

- Mowed, edged, pruned, and mulched about 6 properties a day with commercial walk-behind and zero-turn mowers.
- Operated a skid steer for grading and mulch moves on installation jobs, cutting hand labor on bigger beds.
- Adjusted mowing height and fertilizer schedules by season, and customers noticed a thicker lawn by spring.
- Planted seasonal color and shrubs on installation jobs, keeping plant survival above 95% through the first season.
- Laid pavers and built a small retaining wall on three residential installs, finishing each within the quoted time.
- Earned pesticide applicator certification and applied treatments to label, with no spill or drift reports.

Groundskeeper Jun 2019 - Feb 2021
Sacramento State University Facilities, Sacramento, CA

- Maintained 60 acres of campus lawns, beds, and walkways, rotating tasks to keep common areas ready for events.
- Removed storm-damaged branches and limbs from walkways within hours of reports and tagged larger hazards for the arborist.
- Kept mowers, trimmers, and blowers serviced with weekly checks, extending equipment life and avoiding repair delays.

Landscape Laborer Jun 2017 - May 2019
Davey Tree Expert Company, Sacramento, CA

- Raked, hauled, and chipped brush on residential tree jobs with a three-person crew and left every site clean.
- Worked from the ground as a spotter for climbers and kept clear communication on tie-in and safety zones.

Garden Center Associate May 2016 - May 2017
Home Depot, Sacramento, CA

- Helped about 60 shoppers a day choose plants, soil, and irrigation parts, and followed up with care tips for each purchase.
- Watered, culled, and restocked 400 live plants each week so the department stayed stocked and shrink stayed low.

CORE SKILLS

Lawn maintenance | Irrigation repair | Planting and mulching | Pruning and trimming | Zero-turn mower operation | Hardscape basics | Pesticide application | Crew supervision | Equipment maintenance | Safety practices | Plant identification | Customer site walks

EDUCATION

Horticulture Certificate, Cosumnes River College, Sacramento, CA

CERTIFICATIONS

California Qualified Applicator Certificate (QAC) | OSHA 10-Hour Construction | Valid California Driver's License