JULIAN MERCER

ATTORNEY

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PROFESSIONAL SUMMARY

Attorney with 8+ years in commercial litigation and contract disputes. Manages cases from pleadings through trial, drafts persuasive briefs, and resolves matters efficiently for corporate and individual clients.

PROFESSIONAL EXPERIENCE

Senior Associate Jan 2022 - Present
Morrison & Foerster LLP, San Francisco, CA

- Manage a docket of 14 commercial disputes, leading discovery strategy and deposition outlines for technology and finance clients.
- Drafted and argued a motion for summary judgment that narrowed a contract case to one claim, shortening the expected trial by about a week.
- Resolved five matters in mediation, with client recoveries averaging above the settlement ranges set at intake.
- Supervise two junior associates and a paralegal on document review and privilege logs.
- Handle written discovery and meet-and-confer disputes, resolving most without motion practice.
- Take and defend depositions of party and expert witnesses, preparing detailed summaries for clients within a week.
- Researched novel questions on contract interpretation and limitation periods, delivering memoranda that guided settlement positions.

Associate Sep 2018 - Dec 2021

- Drafted complaints, answers, and discovery responses and reviewed thousands of documents using e-discovery platforms.
- Contributed to a bench trial team by preparing exhibit binders and witness examination outlines.
- Wrote appellate brief sections and a successful opposition to a motion to dismiss.
- Reviewed and negotiated confidentiality and settlement agreements to end disputes on terms the client approved.
- Managed a team of contract attorneys on a document review of 80,000 pages, finishing the privilege review ahead of the production deadline.

Judicial Law Clerk Aug 2017 - Aug 2018
United States District Court, Northern District of California, San Francisco, CA

- Researched and drafted bench memoranda and draft orders for civil and criminal motions.
- Prepared the judge for oral argument and trial by summarizing record and controlling authority.
- Researched state and federal case law for pending motions and organized authority tables for the judge's review.

Law Clerk May 2016 - Aug 2016
Bay Area Legal Aid, Oakland, CA

- Interviewed tenants facing eviction and drafted answers and declarations that supervising attorneys filed in Alameda County court.
- Researched habitability and rent control law and wrote memoranda that shaped the advice given at weekly clinics.
- Prepared client files and case summaries for trial, helping the unit keep a full docket of eviction defense cases.

CORE SKILLS

Commercial litigation | Legal research and writing | Motion practice | Discovery management | Deposition preparation | Contract disputes | Mediation and settlement | Trial preparation | Westlaw and Lexis | E-discovery review | Case strategy | Client counseling

EDUCATION

Juris Doctor, UC Berkeley School of Law, Berkeley, CA

CERTIFICATIONS

Admitted to the State Bar of California | Admitted to the U.S. District Court, Northern District of California